REFRESHER COURSE: UPDATED FOR 2025





OVERVIEW

This half-day course brings you up to date with the most recent amendments to the FGCC following the 2024 review.

It will cover the last updates on mandatory, penalties, good faith, dispute resolution, retribution and much more. With a focus on understanding and applying the changes in your ongoing discussions with retailers, it will help to integrate the latest updates across your business functions.

Leveraging real world experience and case studies the course will ensure you and your teams understand retailer obligations, legal requirements and how to benefit from both.

LEARNING OUTCOMES

- » A reminder of the main elements of the FGCC
- » Recent updates to the FGCC
- » Implications of the updates and how best to use them to improve practices

ATTENDANCE

This refresher course is for those who have already been trained in the FGCC and therefore know the Code, and how to use it in trade negotiations.

The course is available to all direct suppliers, whether of branded, private label or fresh products, irrespective of size.

At the end of the course you will receive a comprehensive training manual.





FORMAT

Choose the format that will best suit you and your organisation.

| Format | Overview | Cost per person |
|---------------------|--|---|
| Open | Training is led by an experienced learning and development specialist with extensive experience in grocery retailing and deep supplier knowledge A half day program, morning or afternoon | AFGC Member: \$400 Non-member: \$475 |
| | Typically the training will be undertaken at a central CBD location and include catering. | |
| | » Minimum of 12 delegates | |
| In-house | Training is led by an experienced learning and development specialist with extensive experience in grocery retailing and deep supplier knowledge | AFGC Member: \$350 Non-member: \$400 |
| | » A half day program, morning or afternoon | |
| | The host organisation will be asked to provide an appropriate training venue, audio visual and catering | |
| | Some content can be tailored to your business' specific situations and past experiences | |
| | » Ideal number of attendees is between 12 to 15, additional delegates may require an additional trainer. The host company will be charged for any additional delegates attending on the day. | |
| Virtual In-house | Same content as above facilitated on Zoom or Teams. | AFGC Member: \$350 |
| | » Generally conducted in 2x3hour or 3x2hour sessions across a maximum of 3 weeks. | Non-member: \$400 |
| | » Delegates will require a computer with browser access, speakers and webcam. | |



