



Autonomous Planning for Food & Beverage Manufacturers

Australian Food and Grocery Council Webinar

Rohit Tripathi

Vice President, Industry Strategy Manufacturing

February 20, 2026



RELEX Overview: Plan better. Sell more. Waste less.

2025 Momentum: 30% YoY growth, 74 consecutive quarters of growth



RELEX customers in Food & Beverage and broader manufacturing

Food and Beverage

Protein



Bakery and confectionary



Fresh and packaged food



Beverage



Dairy

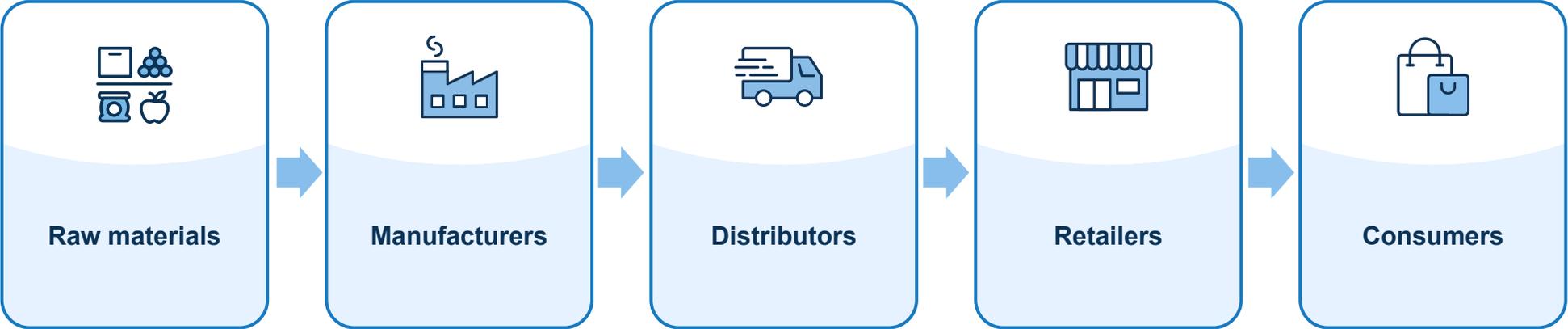


Non - F&B



RELEX optimizes the end-to-end consumer goods value chain

Plan better. Sell more. Waste less.



Supply Chain Planning for CPG Manufacturing Customers
Demand and supply optimization across the value chain including production planning

Supply Chain Planning for Wholesalers
Forecasting and replenishment for delivery channels

Supply Chain Planning for Retailers
Forecasting and replenishment unified with merchandizing and operations planning



Value customers realize from “touchless planning” with RELEX



Norwegian seafood company.
USD 6.6B in 70+ countries
E2E planning

+10pp
Improved
forecast accuracy

€ 1.5M
Clearing sales
reduction in 1 year

31%
Improved batch
sizes



US prepared food manufacturer.
USD 800M, 3 plants, 16 WH

20%+ CAGR over 5 years with only
5% added capacity and 30% less
waste

50%
reduction in forecast
error over two years



UK bakery manufacturer.
USD 600M and 4 plants
E2E planning incl.
production scheduling

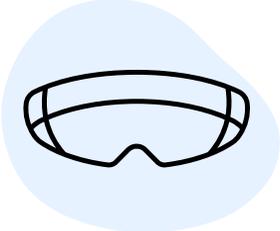
£1.6M
reduction in
working capital

5%
YoY service level
increase

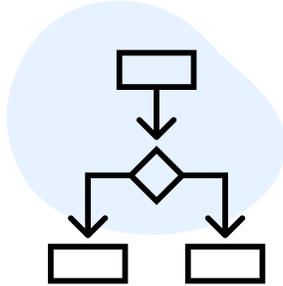
20%
More workload with the
same resources



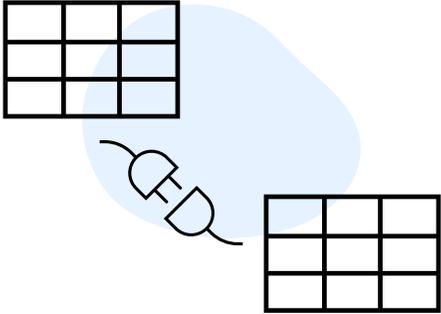
Current challenges in “Traditional Planning” approaches in F&B and CPG industries



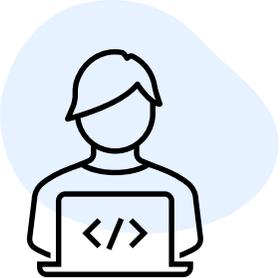
Planning assumptions and policies don't reflect real world



Heavy reliance on spreadsheets and algorithms don't learn and flex, rigid and rules driven



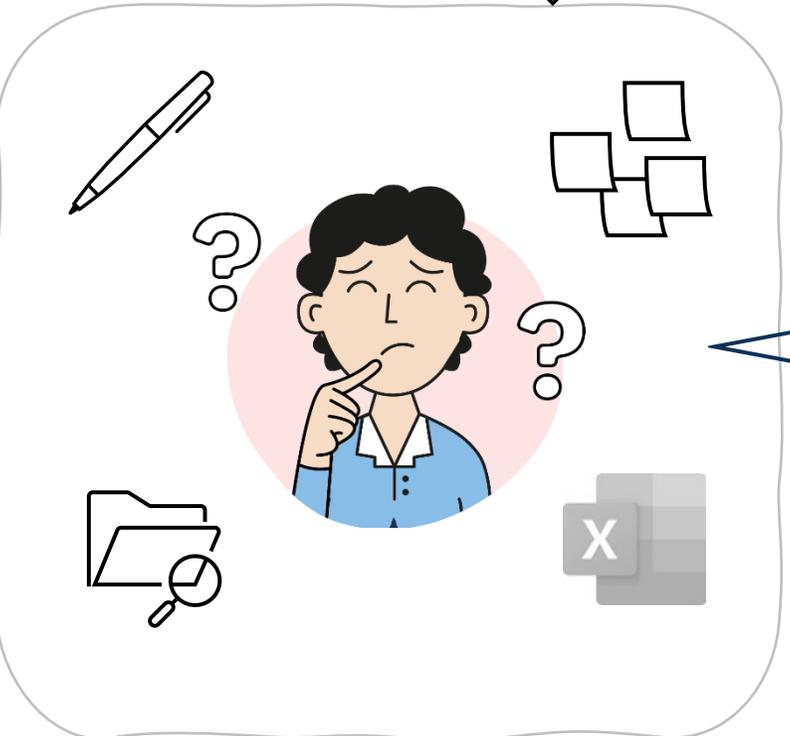
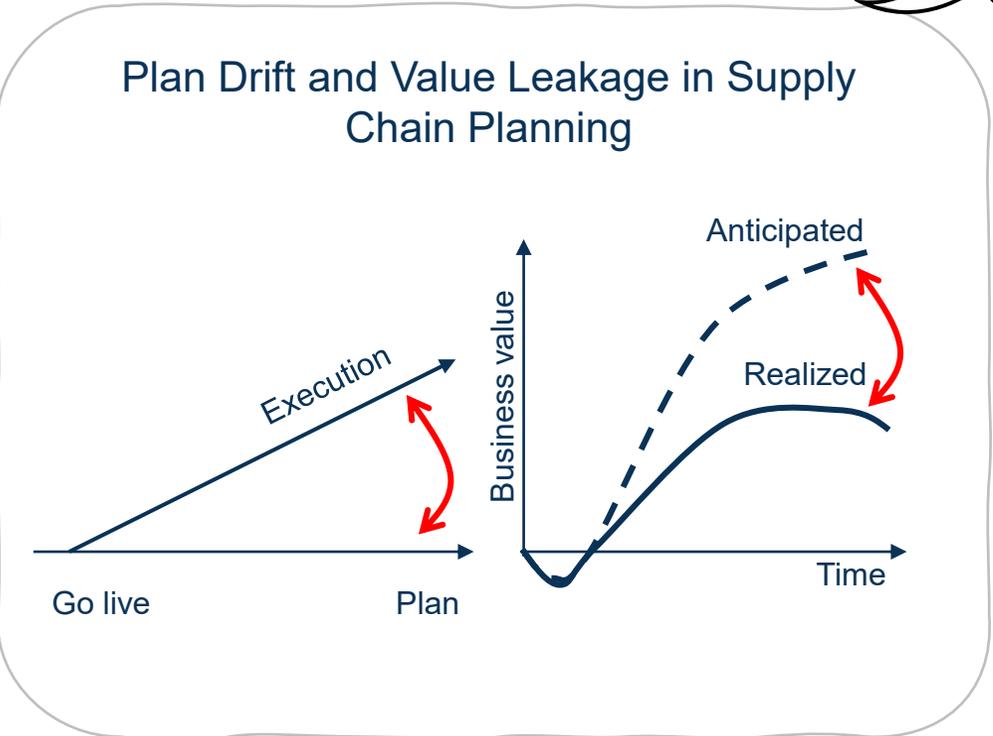
Information silos and cadence driven processes result in latency and plans that are dead on arrival



Accommodating changing business requires coding and places major burden on IT

Impact of these challenges

Loss of trust by users



- 
- Missed deliveries
- Waste
- Expedites
- Organizational stress

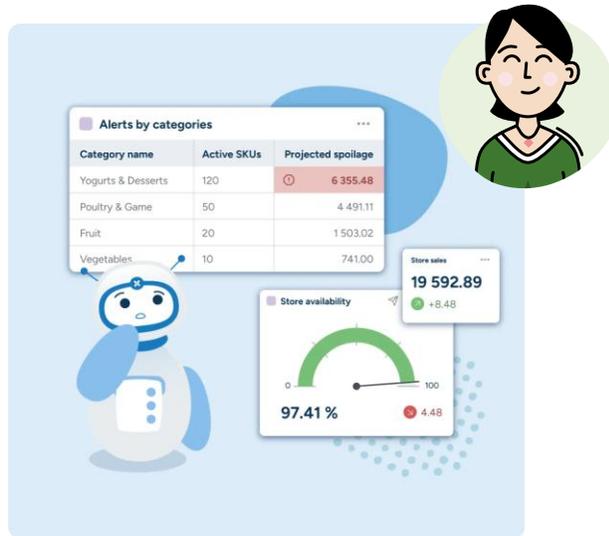
Efficient and highly automated 'touchless' planning process

How does the planning look like for the user



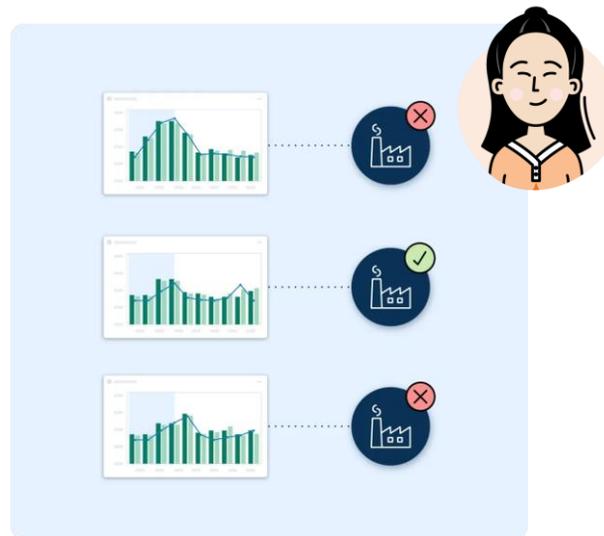
Robot support

Exceptions Daily



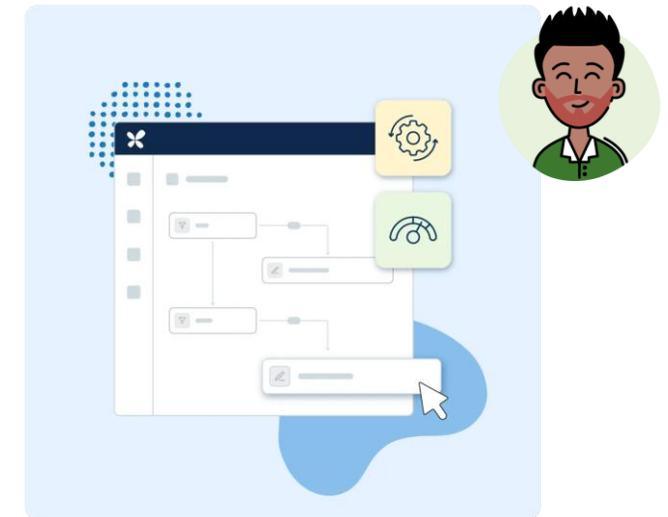
- View performance and projections (from AI driven calculatons)
- Resolve automatically flagged exceptions easily

Scenarios When needed



- Create digital twin and analyse alternative scenarios and their expected results
- Activate the best scenario into the current plan

Configurations When needed



- View and change the configuration through UI
- Create new workflows and dashboards to best support processes



Retail-Connected Planning is the way forward in F&B and CPG

Synchronizing **sell-in** with **sell-out** drives higher OSA and reduced waste



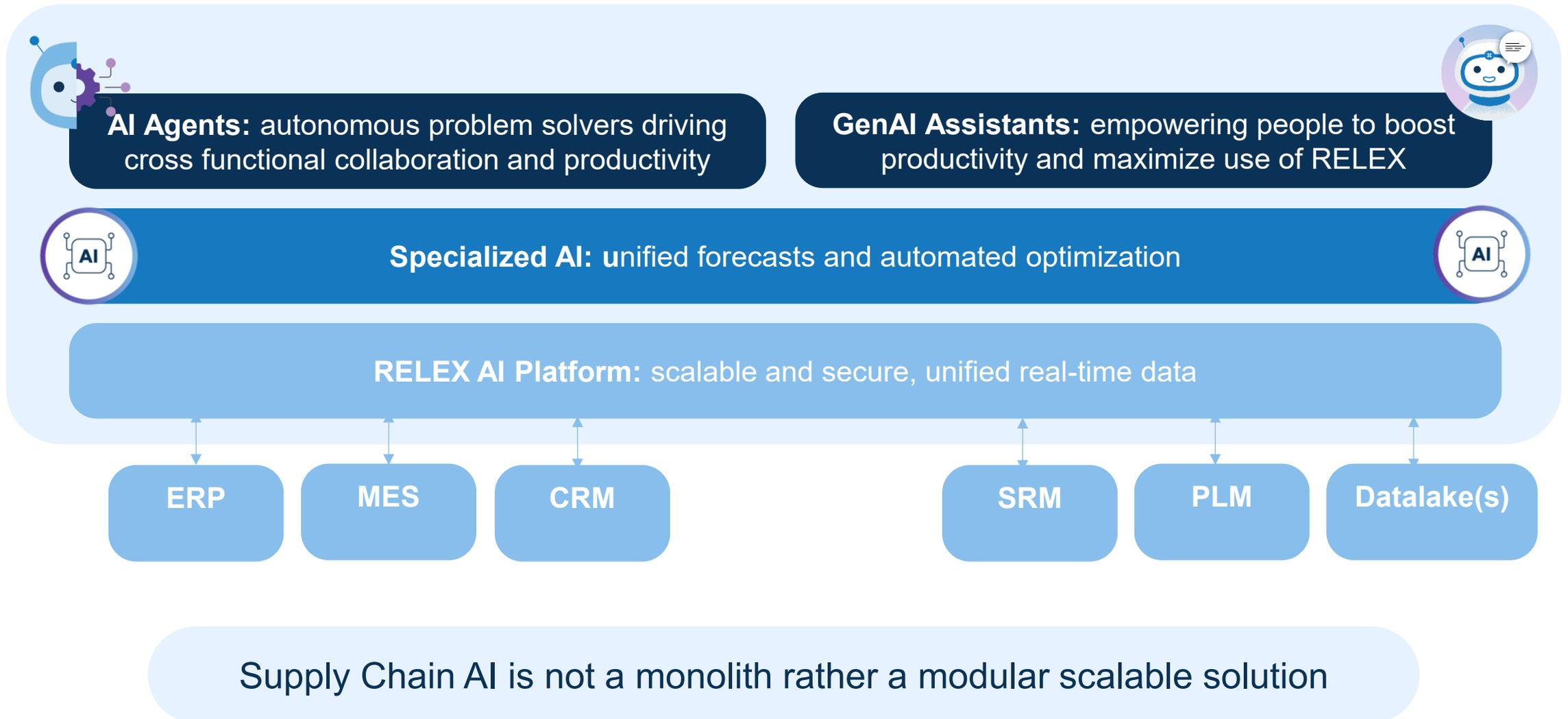
When retailers and manufacturers plan from the same demand signal, availability stops being a risk and becomes a competitive advantage



AI Algorithms are Tools in the Toolkit – Right algorithm for the Right Job



AI in supply chain planning for F&B and other CPG industries



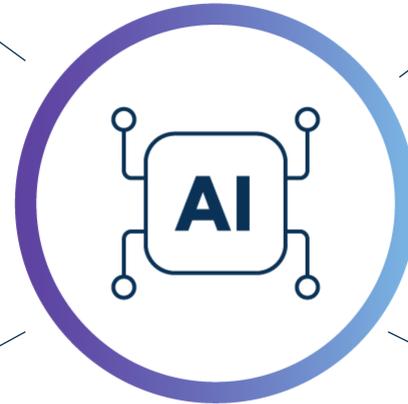
RELEX customers already seeing value today from our AI driven forecasting capabilities in F&B (select customer examples)



10% inventory reduction, 3-4% forecast accuracy improvement, 10% storage costs incl DC-to-DC transfer costs reduction



10% inventory reduction, 3-4% forecast accuracy improvement, 10% storage costs incl DC-to-DC transfer costs reduction



18-month fully optimized supply plan, streamlined S&OP, significant cost reductions; “simulate any supply chain scenario” for cost and service impact



10% forecast accuracy gain, 5–10% stock reduction, 25% waste reduction, 33% planning workload reduction



Thank You!
Celebrating 20 years
Together, we've built
something extraordinary.

#RELEX20

#20yearsofRELEX



Thank you!

Rohit Tripathi



www.relexsolutions.com

 @RelexSolutions

 RELEX Solutions

© Retail Logistics Excellence - RELEX Oy. All rights reserved. RELEX and its logo are trademarks of RELEX. Other names of companies and products mentioned herein may be the trademarks of their respective owners.

This document contains information of confidential and proprietary nature. All information contained herein must be kept in confidence and is provided for the original recipient's use only.